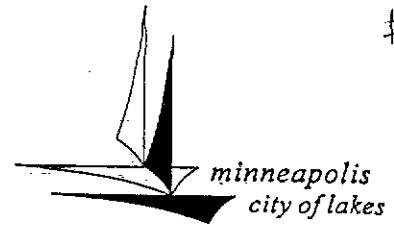


INTERGOVERNMENTAL RELATIONS  
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## MEMORANDUM

DATE: January 4, 2002

TO: Coordinator Kathleen O'Brien  
John Moir

FROM: Andrea Hart Kajer  
Director of Government Relations

RE: North State Advisers & Associates, Inc. Contract

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For your information, I have attached a letter I received from North State Advisers & Associates, Inc., cancelling their lobbying contract with the City. I believe it will be necessary to fill the void in the lobbying team as soon as possible. I will begin the process of reviewing other lobbyist client lists and what firm or firms would be appropriate.

If you have questions or comments, please contact me at 673-2051.

Enclosure (1)

cc: Mayor R. T. Rybak  
Council Member Scott Benson, IGR Chair

# N O R T H S T A T E A D V I S E R S

*Government and Public Affairs*

January 4, 2002

Andrea Hart Kajer  
Director, Intergovernmental Relations  
City of Minneapolis  
301M City Hall  
350 S. 5<sup>th</sup> Street  
Minneapolis, MN 55415-1376

Dear Andrea:

Please consider this letter the 30 day notice of cancellation required to end North State Advisers' lobbying contract with the City of Minneapolis. This is a very sad and difficult decision. We have proudly represented the city since 1985 and served under three Council Presidents, two mayors, three coordinators and three IGR directors. During that time everyone at City Hall has treated North State lobbyists with the utmost respect that went far beyond professional courtesy. In return we have tried to repay that confidence by using all our resources and skill to pursue and protect the city's vital interests at the Minnesota Legislature.

We recognize, however, that change is the prerogative of new leadership. Therefore, we think it best to resign at this time in order to allow the city time to consider new representation before the beginning of the upcoming session.

Please know how much we appreciate the opportunity to work on so many difficult and important challenges with so many superb people. The clarity and focused direction you and City Coordinator O'Brien offered made the most stressful tasks exciting, enjoyable and, more often than not, successful. For that all of us at North State, especially me, will always be in your debt.

Sincerely,



Andrew V. Kozak, President  
North State Advisers, Inc.

*North State Advisers & Associates, Inc.*

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